A 67.40/2: 984/35

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

PRODUCTS SOUGHT BY FOREIGN IMPORTERS

August 27 - 31, 1984

ACEROLA AND ROSE-HIP (JAPAN). Wants three MT per year. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: CIF. Bank ref: Mitsui Bank, Ginza Branch, Tokyo. CONTACT: Mr. Ikuo Honzawa, Minato Pharmaceutical Co., Ltd., 1-19-14, Ginza, Chuo-ku, Tokyo, Japan. Phone: (03)564-3710. (WK 35/TOFAS 0173)

ANIMAL FEEDS (POULTRY ADDITIVES PREMIXES) (NIGERIA). Wants 300,000; requires 5,000 - 10,000 MT per shipment. Packaging: 50 kg. bags. Delivery: October to end of December 1984. All documents to be in English language, proforma invoice to be airmailed soonest. Quote: CIF, Apapa/Lagos. Bank ref: First Bank of Nigeria Limited, Akarigbo Street, P.M.B. 2008, Sagamu-Ogun State/Nigeria. CONTACT: Prince Adedeji Oladimeji Awolaja/Isaac Ayo Omobo, Ade-Olu Med. Lab. Tech. Inc. (AMELATI), 9 Batoro Street, Sagamu Ogun State/Nigeria or P.O. Box 5054, Lagos, Nigeria. Telex: AMELATI NG. Phone: (01) 823-034. (WK 35/TOFAS 0169)

BEANS (BELGIUM). Wants all kinds of beans. Quality: Grade No. 1 or sample basis. Quantity depends on market situation. Packaging: containerized. Delivery: not specified. Quote: CIF/Antwerp. CONTACT: Manager, Pulse Department, C. A. SUY NV SA, Metropoolstraat 16-19, B-2120 Schoten, Belgium. Phone: 03/646.65.43. Telex: 31467. Telegram: CABERSUY. (WK 35/TOFAS 0036)

BUTTER, FULL CREAM MILK POWDER, SWEETENED FULL CREAM CONDENSED MILK (CANADA). Wants 73,500 lbs. of butter; 67,000 lbs. of milk powder and 116,000 lbs. of condensed milk. Packaging: 2 1/2 lb. tins - milk powder; 1 lb tin - butter; 14 oz. tins condensed milk. Delivery: for overseas export. Bank ref: Toronto Dominion Bank, 2038 Kipling Ave., Rexdale, Ontario. CONTACT: Mr. L.B. Robinson, Intreurope Foods Ltd., 70 Hanlan Road, Unit 10, Woodbridge, Ontario L4L 3T6, Canada. Telex: 06-964502. Phone: (416) 851-8824. (WK 35/TOFAS 0142)

CANARY SEEDS (JAPAN). Especially white wonder millet and Colorado proso millet. Specific quantities are not determined, however, expected to be substantial. Best quality. Appropriate packaging for export. Immediate delivery by surface shipment. Quote: C&F. Bank ref: Fuji Bank, Fukagawa Branch, Tokyo. CONTACT: Mr. Kazuo Suzuki, T. Kobayashi Shoten Ltd., 7-6, Kayaba-cho 2-chome, Nihonbashi, Chuo-ku, Tokyo, Japan. Telex: 2523229 MARUKO J. Cable: TRA-MARUKO TOKYO. Phone: (03)668-1271. (WK 35/TOFAS 0167)

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

CANNED AND FROZEN FRUIT (BELGIUM). Wants canned peaches, pears, apricots, frozen fruits and frozen fruit pulp. Quality: not available. Quantity: not available. Packaging: cans of 1 and 3 kilos, cartons of 10 kilos, boxes of 500 grams; Delivery: beginning October or November 1984. Quote: CIF Antwerp. CONTACT: Mr. Lucien Hirsch, Director, Arthur Hirsch P.V.B.A., Leopold de Vriesstraat 1, B-2600 Berchem, Belgium. Phone: 03/239.08.84. Telex: 31801. Cable: ARTHUR-ANTWERP. (WK 35)

CHEWING GUM BASE, FLAVORING EXTRACTS TO MAKE CHEWING GUM, CORN CLUCLOSE SYRUPS FOR CHEWING GUM, COLORINGS FOR CHEWING GUM (SAUDI ARABIA). FIRM WILL SOON START MANUFACTURING CHEWING GUM IN SAUDI ARABIA IN PARTNERSHIP WITH HAI TAI OF SOUTH KOREA. FIRM NEEDS VARIOUS BASE PRODUCTS OF U.S. ORIGIN TO COMPLETE THE MANUFACTURING PROCESS OF CHEWING GUM. PREFERRED FLAVORS WILL BE STRAWBERRY, BANANA, SPEARMINT, PEPPERMINT, COCKTAIL PLUS ANY OTHER POPULAR ONES IN U.S. REQUESTS CONTACT WITH LARGE SUPPLIERS TO THE U.S. CHEWING GUM INDUSTRY, PREFERABLY A SINGLE SOURCE OF SUPPLY. CONTACT: OMAR S. BATOOK, DIRECTOR, SALEH SAEED BATOOK, P.O. BOX 25, ALKHOBAR 31952, SAUDI ARABIA. TELEX: 670097 BATOOK SJ OR 67073. PHONE: (03) 864-5684, 864-1084. PLEASE SEND COPY OF YOUR RESPONSE TO COMMERCIAL OFFICER (TOP), AMERICAN CONSULATE GENERAL, DHAHRAN, SAUDI ARABIA, APO NEW YORK 09616. (WK 35/COMMERCE)

CHICKEN - FROZEN (JORDAN). Wants 1,000 - 2,000 MT. Other req: 800 to 1300 grams weight; humidity max. 5%; chickens to be free of water, blood and feathers; without giblets, fully cleaned, free of burns and freezing defects. Packaging: individually packed in polyethelene bags indicating weight, date of slaughter and date of packing. Quote: C&F Aqaba. Bank ref: Central Bank of Jordan. CONTACT: Ministry of Supply, P.O. Box 830, Amman, Jordan. Telex: 21278 MINSUP JO. Phone: 667141/661174. (WK 35/TOFAS 0010)

CHICKEN - FROZEN, VEGETABLE OILS, EDIBLE IODINE & NON EDIBLE IODINE SALTS (NIGERIA). Wants 120,000 MT chicken; 100,000 MT oils; 100,000 MT salts. Quality: excellent. Packaging: 20 packages per carton. Delivery: 5,000-10,000 MT per shipment of each to be delivered between October and December 1984 by air or surface. All documents to be in English language. Quote: CIF, Apapa/Lagos. Bank ref: First Bank of Nigeria Limited, Akarigbo Street, P.M.B. 2008, Sagamu-Ogun State/Nigeria. CONTACT: Prince Adedeji Oladimeji Awolaja/Isaac Ayo Omobo, Ade-Olu Med. Lab. Tech. Inc. (AMELATI), 9 Batoro Street, Sagamu Ogun State/Nigeria or P.O. Box 5054, Lagos, Nigeria. Telex: AMELATI NG. Phone: (01) 823-034. (WK 35/TOFAS 0171)

CHICKEN PARTS, SCALDED PORK STOMACHS, FRENCH FRIES - STRAIGHT OUT 3/8 INCH, GREEN PEAS (SINGAPORE). Wants 20-foot mixed full container-load. Quality: first grade. Packaging: 30 lbs. and strapping all the cartons. CONTACT: Yii Hee Kuong, Sing Lee Coldstorage Company, 223 Padungan Rd., P.O. Box 2400, Kunching, Sarawak, Singapore. Phone: 53147/53953. (WK 35/TOFAS 0190)

COOKING OILS (IRELAND). Wants 15,000 liters per shipment bi-monthly of soybean, sunflower, peanut, corn and rapeseed. Good quality. Packaging: 1 liter PVC bottles and 20-25 liter drums. Quote: CIF Dublin or FOB U.S. east coast. Bank ref: Allied Irish Banks Ltd., 1 Upper George's Street, Dun Laoghaire, County Dublin. CONTACT: Gregory Alken, Sales Director, Febvre and Company Ltd., 14 Highfield Road, Rathgar, Dublin 6, Ireland. Telex: 30780 FEVR EI. Phone: 973953. (WK 35/TOFAS 0123)

CORN OIL, SOYBEAN OIL AND PEANUT OIL - REFINED (HONG KONG). Wants 20-ft container per week for the three items. Quality: Grade A and Grade B for all three items. Packaging: in 2 kg. clear plastic bottle. Delivery: beginning October 1984. Quote: C&F Hong Kong. Bank ref: Chartered Bank. CONTACT: Gus Erany, Douceur Ltd., Rm. 1818 Star House, Salisbury, Hong Kong. Telex: 53038 DOCFR HX. Phone: 3-686147. (WK 35/TOFAS 0167)

DEHYDRATED ALFALFA (JAPAN). Wants 100 MT. Best quality. Product is for use in the manufacture of pharmaceutical products. Crude protein content must be more than 23 percent. Institutional packaging (in pellet). Immediate delivery by surface shipment. Quote: C&F. Bank ref: Tokyo Tomin Bank, Ginza Branch, Tokyo. CONTACT: Mr. Hajime Katoh, First Enterprises, Inc., 30-16, 6-chome, Ohmori Kita, Ohta-ku, Tokyo, Japan. Telex: 02468069 FRST E J. Cable: HJIMIEK TOKYO. Phone: (03)766-6361. (WK 35/TOFAS 0171)

DIETETIC FOOD PLANT (EGYPT). Mr. Ahmed Maher and Dr. Hefnawi would like to establish a dietetic food plant in Egypt. They wish to make contact with U.S. food manufacturers who are active in the dietetic industry, to establish a joint venture facility where finished dietetic products would be manufactured for the domestic Egyptian market. Dietetic foods are currently being imported into Egypt from Europe and have developed a sizable market among Egyptians. CONTACT: Agricultural Trade Officer, American Embassy, Manama, FPO, New York 09526. Telex: 9398 USATO BN. Phone: (011-973) 714-151/742-127. (WK 35/TOFAS 3057)

FIGS, DATES, FRESH FRUIT AND VEGETABLES (BELGIUM). Quantity not specified. Quality: fancy and choice. Packaging: as appropriate. Delivery: not specified. Quote: CIF/Antwerp, FOB. Other req: figs and dates, dried but from current crop; fresh fruit to include oranges, grapefruit and other fruit that can be exported to Belgium. CONTACT: Mr. Francis Llabres, Manager, Banania N.V., Ottergemsesteengweg 800/41, B-9000 Gent, Belgium. Phone: 091/226.981. Telex: 12209. CABLE: BANAGAN GENT. (WK 35/TOFAS 0034)

FROZEN BOXED LAMB AND BONELESS MEAT (UNITED KINGDOM). SUPPL. OF OFF. JOURNAL EC NO. S158/30 OF 08/21/84. FINAL DATE FOR RECEIPT OF REQUESTS TO PARTICIPATE: 28 SEPTEMBER 1984 AT 4 P.M. WANTS VARIOUS QUANTITIES OF A VARIETY OF THE ABOVE PRODUCTS. SUPPLIERS MAY TENDER FOR SOME OR ALL OF THE GOODS REQUIRED. REQUESTS TO PARTICIPATE SHOULD BE SENT TO CHIEF SUPPLIES OFFICER. DELIVERY: AS AND WHEN REQ. DURING THE PERIOD 1 JANUARY 1985 TO 31 DECEMBER 1986 AT GRACEY BROTHERS COLD STORE, LISBURN, NORTHERN IRELAND. NO SPECIAL LEGAL FORM REQ. BUT EACH SUPPLIER WILL BE REQ. TO BECOME JOINTLY & SEVERALLY RESPONSIBLE FOR THE CONTRACT BEFORE ACCEPTANCE. FINAL DATE FOR DISPATCH OF INVITATIONS TO TENDER: REQUESTS FOR TENDERS MUST BE ACCOMPANIED BY EVIDENCE AS SPECIFIED IN THE FOLLOWING ARTICLES OF DIRECTIVE 77/62/EEC, UNLESS SUCH EVIDENCE HAS ALREADY BEEN SUPPLIED TO THE AGENCY AND PROOF THAT NONE OF THE CIRCUMSTANCES SET OUT IN ARTICLE 20 APPLY TO THE CONTRACTOR: ARTICLE 22(1)(B) AND (C); ARTICLE 23(A), (B) AND (C). TENDERS FOR PART QUANTITY REQS. WILL BE ISSUED AT INTERVALS OF APPROX. FOUR MONTHS. ALL PRODUCTS SHOULD COMPLY WITH THE LANDING OF CARCASES & ANIMAL PRODUCTS ORDER (NORTHERN IRELAND) & AMENDMENTS & ANY OTHER UK REGULATIONS CONCERNING THE IMPORTATION OF FOODSTUFFS INTO NORTHERN IRELAND. CONTACT: N. IRELAND HEALTH & SOCIAL SER, CENTRAL SERVICES AGENCY, 27 ADELAIDE STREET, U.K., BELFAST BT2 8FH. TELEX: 74547. PHONE: 0232-22.44.31.(WK 35/COMMERCE)

FROZEN FRENCH FRIES (JAPAN). One container for trial shipment. Best quality. Retail and institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Bank ref: Fuji Bank, Shinjuku Branch, Tokyo. CONTACT: Mr. Harukazu Chotki, Fukuzumi Trading Co., Ltd., c/o Shinjuku Ishii Bldg., 1-34-12, Shinjuku, Shinjuku-ku, Tokyo, Japan. Telex: 2324806 SUN J. Phone: (03)350-0311. (WK 35/TOFAS 0170)

FROZEN HORSE MEAT (JAPAN). One container for trial shipment. Marble quality. Product must be suitable for consumption without heat-processing. Appropriate packaging for export. Immediate delivery by surface shipment. Quote: C&F. Bank ref: Mitsubishi Bank, Kandabashi Branch, Tokyo. CONTACT: Mr. Masao Hayashi, Nichinan Co., Ltd., c/o Koei Bldg., 1-3-5, Uchikanda, Chiyoda-ku, Tokyo, Japan. Telex: 222-3521 NICHI J. Phone: (03)292-7277. (WK 35/TOFAS 0169)

FROZEN MELON BALLS, FROZEN FRUITS, FROZEN VEGETABLES (UNITED KINGDOM). Wants between 10 and 20 MT each. Quality: U.S. number 1 or equivalent. Packaging: bulk cases. Delivery: end of December 1984. Bank ref: National West Bank Ltd, Fulham Cross Branch, London SW6. CONTACT: Frank Phillips, Fayrefoods Ltd, 192 Horton Road, Datchet, Berks SL3 9HL, United Kingdom. Phone: 0753-49725. (WK 35/TOFAS 0079)

FROZEN SWEET CORN (JAPAN). Specific quantities are not determined, however, expected to be substantial. Best quality. Institutional packaging. Immmediate delivery by surface shipment. Quote: C&F. Bank ref: Mitsubishi Bank, Main Office, Tokyo. CONTACT: Mr. Yoshitsugu Shirakura, Kinsho-Mataichi Corporation, 1-5, Kayaba-cho 2-chome, Nihonbashi, Chuo-ku, Tokyo, Japan. Telex: J 22356 KINMAT. Cable: KINSHO TOKYO. Phone: (03)668-4481. (WK 35/TOFAS 0166)

FROZEN WHOLE CHICKENS WITH GIZZARD (JAPAN). One container per month. Best quality. 2.5 to 3 lbs. each. Birds and gizzard must be wrapped individually with polyethylene paper and placed in cartons, 36 lbs. (net even-weight) to a carton. Immediate delivery by surface shipment. Quote: C&F. Bank ref: Bank of America, Kobe Branch, Kobe. CONTACT: Mr. Seiji Tsubakihara, Bond & Co., 1-4, Shimagami-cho 1-chome, Hyogo-ku, Kobe, Japan. Telex: 5623-662 BOND-CO J. Cable: BOND KOBE. Phone: (078)671-6001. (WK 35/TOFAS 0168)

FRUIT JUICES - NATURAL AND CONCENTRATED (IRELAND). Wants 18,000 liters per shipment monthly of pineapple, grapefruit, orange, apple and tomato juices. Good quality. Packaging: tetra packs and 1 liter screw top jars. Quote: CIF Dublin or FOB U.S. East Coast. Bank ref: Allied Irish Banks Ltd., 1 Upper George's Street, Dun Laoghaire, County Dublin. CONTACT: Gregory Alken, Sales Director, Febvre and Company Ltd., 14 Highfield Road, Rathgar, Dublin 6, Ireland. Telex: 30780 FEVR EI. Phone: 973953. (WK 35/TOFAS 0125)

FRUIT TREE SEEDS (SYRIA). Wants apple seeds (malus communis) 600 kg., pear seeds (pyrus communis) 600 kg., plum seeds (prunus myrobolon) 4,000 kg., cherry seeds (prunus mazzard) 100 kg., peach seeds (prunus persica) 2,000 kg. Quality: 1984 product, homogenous, germination, not less than 80%, broken, strange seeds and other impurities must not exceed 4%. Seeds must be free of disease and insect infestations. Packaging: in 25 kg. double layer bags. Bags should indicate the gross and net weight as well as the species and variety. Delivery: for prunus persica seeds at the beginning of October 1984 and the rest before December 25, 1984. Quote: C&F Damascas International Airport. Other req: bidder has to provide a general catalog of the company and it's products. A certificate of origin is also required. The offer should be sent in 3 envelopes, one containing the technical offer and second for the price offer and the third for the name of the bidder as well as 5% bid bond. The three envelopes should be put in a fourth envelope indicating the name of the tender, it's number (1/2/1224) and it's date (July 6, 1984). Bank ref: Commercial Bank of Syria. CONTACT: Registration Office, Ministry of Agriculture & Agrarian Reform, Hijaz Square, Damascas, Syria. Telex: 411089 SY. Phone: 222700 or 222701. (WK 35/TOFAS 0088)

GOATS - DAIRY (ECUADOR). Wants 12 (2 males and 10 females). Quality: recently weaned. Delivery ASAP. Other req: breed that best adapts to high altitude (2000 meters above sea level) and average temperature of 17 degrees centigrade. Quote: FOB U.S. port and C&F Quito via air. Bank ref: Banco Popular, Amazonas 648, Quito, Ecuador, Phone 548-100; Banco De Guayaquil, Casilla 114-B. Quito, Ecuador, Phone 525-222. CONTACT: Cesar Cordovez, Hacienda Conraqui, Ibarra, Ecuador. Phone: 248-687 Quito and 951-566 Ibarra. (WK 35/TOFAS 0128)

GOLDFISH, LIVE (WEST GERMANY). Quantity: 450,000 DIVERSE. Quality: free of contagious disease. Packaging: in boxes, diverse sizes of 200-1,000. Delivery ASAP. Quote: CIF Frankfurt. Bank ref: Kreissparkasse Hannover, D-3000 Hannover. CONTACT: Mr. Moeller, Aqua-Kultur Wesertal, Am Kraftwerk, D-3250 Hameln, West Germany. Phone: (05151) 17 787. (WK 35/TOFAS 0044)

GOOSE LIVER (CANADA). Wants several tons. Delivery: for overseas export. CONTACT: George Grizopoulas, 10265 Bois De Boulogne, Suite, Montreal, Quebec, Canada. Phone: (514) 842-7064. (WK 35/TOFAS 0143)

HOLSTEIN-FRESIAN CATTLE (HONG KONG). Wants 645 head (with 640 heads heifers and 5 bulls). Quality: for registered holstein heifers (a) age - 19-24 months; (b) pregnancy - 3-5 months; (c) weight - 400 kg. min.; (d) height at withers - 130 cm.; (e) Dam's production - 8,180 kg; m.e. in any one lactation, 3.6% butterfat min. For registered holstein bulls (a) age - 9-12 months; (b) weight - 350 kg min.; (c) height at withers - 132 cm.; (d) Dam's production - 15,000 kg. m.e. in any lactation, 3.6% butterfat minimum. Packaging: by plane-load. Delivery: end of this year. Quote: C&F Hong Kong. Bank ref: Chartered Bank. CONTACT: Ricky Ip, Earning Fit Company Ltd., Rm 1402, Sincere Bldg, 173 Des Voeux Rd., C., Hong Kong. Telex: 72675 KAYIN HX. Phone: 5-413308. (WK 35/TOFAS 0168)

INFANT MILK, EVAPORATED MILK, WHEAT FLOUR, GRANULATED AND CUBED SUGAR (NIGERIA). Wants 2,000 - 5,000 MT per shipment of each. Quality: various grades and best quality. Packaging: in cartons and bags suitable for export. Delivery: October - December 31st. Other req: airmail immediately proforma invoice. Also requires all documents in English. Quote: CIF, Apapa/Lagos. Bank ref: First Bank of Nigeria Limited, Akarigbo Street, P.M.B. 2008, Sagamu-Ogun State/Nigeria. CONTACT: Prince Adedeji Oladimeji Awolaja/Isaac Ayo Omobo, Ade-Olu Med. Lab. Tech. Inc. (AMELATI), 9 Batoro Street, Sagamu Ogun State/Nigeria or P.O. Box 5054, Lagos, Nigeria. Telex: AMELATI NG. Phone: (01) 823-034. (WK 35/TOFAS 0170)

INFANTS MILK, DRIED (UNITED KINGDOM). Quantity: 20,000 cartons. Quality: in accordance with recommended Int'l. General Standards and approved by Codex. Packaging: each carton containing 24 tins (454 grams each tin). Delivery: samples by September 2, 1984, Shipment by November 1, 1984. Quote: FOB & C&F, Dema port, Gakorade, Ghana. Bank ref: Barclays, 203 High Street, Brentwood (also Bank in Berne, Sz). Telex: 291432 Bellil. Phone: 747-3000 ext. 56. (WK 35/TOFAS 0078)

JAM MADE FROM CLOUDBERRIES, LOGANBERRIES &/OR RASPBERRIES (JAPAN). Wants 30 MT/year. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB or CIF. Bank ref: Hachijuni Bank, Shinjuku Branch, Tokyo. CONTACT: Mr. Shogo Furusawa, Nichiboren Co., Ltd., 1-7, Yotsuya, Shinjuku-ku, Tokyo, Japan. Telex: 232-4045 NBR-J. Cable: CENTRCOOP TOKYO. Phone: (03)341-5181. (WK 35/TOFAS 0174)

JOJOBA BEAN SEEDS (BELGIUM) Wants 100 kgs. (For experimental purposes, to be planted in Zaire; if successful, higher quantities will be ordered.) Quality: for production of oil used for planes, Quote: FOB/USA and CIF/Antwep, CONTACT: Mr. Bayona, Rue de la Victoire 36, Box 5, B-1060 Brussels, Belgium. Phone: 33(2) 537.66.21 and Office phone: 33(2) 513.66.10 ext. 24. (WK 35/TOFAS 0035)

MATERIALS FOR CHINESE MEDICINE SUCH AS HOELEN (LATIN NAME) (JAPAN). Wants 20 MT. Excellent quality. Delivery as soon as arrangements can be made. Sample required. Quote: CIF or C&F Moji (port of Kitakyushu City). Bank ref: Mitsu Bank, Kitakyushu Branch, 1-1-5 Kome-machi, Kokurakita-ku, Kitakyushu City, 802, Japan. CONTACT: Mr. Masana Shibaguchi, Section Leader, Koyaku Co. Ltd., 2250-1 Hinokuchi, Sone, Kokura, Kitakyushu City 800-02, Japan. Telex: 712815 PHARMKJ. Phone: 093-471-1981. (WK 35/TOFAS 2517)

MEDICINAL HERBS (JAPAN). Wants 20 MT of medicinal herbs, especially "HOELEN." Best quality. Moisture content must be less than 12 percent. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Bank ref: Mitsui Bank, Kita-Kyushu Branch, Kita-Kyushu. CONTACT: Mr. Masana Shibaguchi, Koyaku Co., Ltd., 13-1, Shimosoneshin-machi, Kokuraminami-ku, Kita-Kyushu-shi, Japan. Telex: 712815 PHARMK J. Phone: (093)471-1981. (WK 35/TOFAS 0175)

MILK - EVAPORATED, CANNED (WEST GERMANY). Quantity: 250,000 cartons, 96 cans (170 gram) per carton. Quality: 9% butterfat. Packaging: in container loads. Delivery: must be delivered by the end of 1984. Other req: telex reply requested. Quote: FOB U.S. coast or C&F port of Lagos, Nigeria. Bank ref: Deutsche Bank AG, Adolphsplatz, D-2000 Hamburg 11. CONTACT: Mr. Gehrdau, Marlin Handelsgesellschaft mbH, Hofweg 6, D-2000 Hamburg 76, West Germany. Telex: 2173879 . Phone: (040) 2201113. (WK 35/TOFAS 0049)

NATURAL FOODS (JAPAN). Especially powdered beverage mixes including instant yoghurt drink mixes, etc. Specific quantities are not determined, however, expected to be substantial. Retail packaging. Immediate delivery by surface shipment. Quote: C&F. Bank ref: Dai-ichi Kangyo Bank, Hirai Branch, Tokyo. CONTACT: Mr. Akira Kawaguchi, Kawaguchi Trading Co., Ltd., 2-34-3, Matsushima, Edogawa-ku, Tokyo, Japan. Telex: J 29389 KAWAFOOD. Cable: STOKISTANG-TOKYO. Phone: (03) 654-0838. (WK 35/TOFAS 0165)

PARTIALLY DEFATTED FROZEN BEEF FATTY TISSUE (JAPAN). Wants 100 MT. Best quality. Packed in polyethylene bags (about 50 lbs. to a bag) and placed in cartons. Immediate delivery by surface shipment. Quote: C&F. Bank ref: Sanwa Bank, Kanda Branch, Tokyo. CONTACT: Mr. Tokio Kajihara, Imanaka Ltd., c/o Shufunotomo Bldg., 1-6, Surugadai, Kanda, Chiyoda-ku, Tokyo, Japan. Telex: 222-5230 IMALTD J. Cable: IMALTD TOKYO. Phone: (03)293-2761. (WK 35/TOFAS 0172)

PEAS, LENTILS, SEEDS, POPCORN, RICE (BELGIUM) Wants peas, lentils, popcorn, rice (broken rice), seeds (sunflowerseed, canaryseed, milletseed, mustardseed and corianderseed) Quality: pulses, grade number 1 or on sample basis. Quantity not determined by importer (depending on market situation). Packaging: as appropriate. Quote: CIF/Antwerp. CONTACT: Manager of Pulse Department, C.A. SUY, Metroloolstraat 16-19, B-2120 Schoten, Belgium. Phone: 33(3) 646.65.43, Telex: 31467. (WK 35/TOFAS 0037)

PISTACHIO NUTS - RAW (WEST GERMANY). Quantity: 4,000 MT. Quality: various grades. Packaging: 70 kg. or 150 lb. bags. Delivery ASAP. Other req: new crop. Quote: CIF West European port. Bank ref: Bankhaus Fischer & Co, Schauenburger Str. 23, D-2000 Hamburg 1. CONTACT: Richard Schmedes, Richard Schmedes Company, Wohltorfer Str. 22, D-2057 Reinbek, West Germany. Telex: 212659. Phone: (040) 7223135. (WK 35/TOFAS 0045)

PORK — DRIED, SALTED, SMOKED - EXCEPT CANNED (UNITED KINGDOM). Wants container loads. Packaging: bulk. Delivery: continuous. Bank ref: Midland Bank, Ltd, Spitalfields Branch, 94 Commercial Street, London E1. CONTACT: Mr. Mucheal Dalton, Percy Daltons Famous Peanut, Old Ford Works, Dace Road, BOW, London E3 2PE. United Kingdom. Telex: 896993. Phone: 01-985-9241. (WK 35/TOFAS 0080)

RABBITS - BREEDING STOCK (ECUADOR). Wants 50 animals. Quality: needs 15 females and 10 males of California types and same quantities of New Zealand types. Delivery: December 1984. Other req: 60 days old; registered pedigree; purebreds; letters of origin with an average of animals and a min. weight at 90 days of 2.9 kg.;

farm of origin must be free of mixomatosis. Quote: FOB U.S. port and C&F Guayaquil. CONTACT: Ing. Hector Rodriguez G., Zoo Production, Casilla 15071-C, Guayaquil, Ecuador. Phone: 407525. (WK 35/TOFAS 0125)

RAW COTTON (JORDAN). JORDAN SPINNING AND WEAVING COMPANY IS SEEKING SUPPLIERS OF RAW COTTON WITH THE FOLLOWING SPECIFICATIONS TO BE USED IN ITS MILLS: - FIBER LENGTH (DIGITAL FIB) 1.093 - 1.125 INCH. - UNIFORMITY RATIO 46-47 PERCENT - STAPLE 1-1/16 - 1-3/32 - 1-1/8. - MICRNAIRE READING 4.0-4.90 - MATURITY PERCENT (AIR FLOW METHOD) 75-80 PERCENT - FIBER STRENGTH (1000 P.S.I.) 80-85 - STELOMETER (TEX) 19-21 YEARLY REQUIREMENT IS 2000 TONS AND DELIVERY SCHEDULE IS 335 TONS MONTHLY. CONTACT: BAHA NABULSI, MANAGING DIR, JORDAN SPINNING AND WEAVING, P.O. BOX 12099, AMMAN, JORDAN. PLEASE SEND COPY OF YOUR RESPONSE TO COMMERCIAL OFFICER (TOP), AMERICAN EMBASSY, AMMAN, JORDAN. (WK 35/COMMERCE)

RICE - MILLED (JORDAN). Wants 30,000 - 50,000 MT of Camilino. Quality: breakage - 3% max.; humidity - not greater than 14%; foreign materials - not greater than 0.1%; protein - not less than 6%; chalky grains - not greater than 2%; yellow and damaged grains - not to exceed 0.15%. Packaging: jute or polyproplene bags; gross weight 50 kg. Delivery: October, November, and December 1984. Quote: C&F Aqaba. Bank ref: Central Bank of Jordan. CONTACT: Ministry of Supply, P.O. Box 830, Amman, Jordan. Telex: 21278 MINSUP JO. Phone: 667141/661174. (WK 35/TOFAS 0011)

ROE - FRESH, FROZEN FEMALE MULLET (TAIWAN). Quantity to be negotiated. Quality: (a) 4-6 oz., (b) 6-8 oz., (c) 8 oz. up. Packaging: 50 lbs. net in carton box. Delivery ASAP. Quote: FOB & CIF Kaohsiung, Taiwan. Bank ref: Chang Hwa Commercial Bank, East Taipei Branch. CONTACT: Mr. Su Ming-Tsai, Gen. Manager, Haute Pole Enterprise Co. Ltd., 7F, 19-2, Lane 60, Kuang Fu N. Rd., Taipei, Taiwan. Telex: 12318 EOINTCOL. Phone: (02) 752-7886. (WK 35/TOFAS 0067)

SEED POTATOES (SAUDI ARABIA). Wants one MT of each variety. Buyer interested in Russet, Norgold, Corahila and any other variety recommended for trials. Standard packaging. Delivery ASAP. Quote: C&F Riyadh, Saudi Arabia. Other req: Phytosanitary certificate required. CONTACT: Bob Hinrichs, A.I. Alkhorayef Sons, P.O. Box 305, Riyadh, Saudi Arabia. Telex: 201388 KHORRYF SJ. Phone: 4353831. (WK 35/TOFAS 0211)

SKIMMED MILK POWDER (PAKISTAN). Wants one shipment of 1000-1500 MT. Quality: butterfat 2.6%, commercial. Packaging: 6 ply paper bags. Delivery: October-December 1984. Quote: C&F (sea) Karachi. Bank ref: Union Bank of the Middle East Ltd., Karachi. CONTACT: Mohammad Arif, Abdul Sattar Aziz, 19 Allahwala Market, P.O. Box 5075, Karachi - 2, Pakistan. Telex: 24833 A SACO PK. Cable: VICTORAZIZ KARACHI. (WK 35/TOFAS 0150)

SOFT DRINK CONCENTRATES & MANUFACTURING TECHNOLOGY FOR FINISHED DRINKS (UNITED KINGDOM). Wants samples. Delivery: Sept. 30, 1984. CONTACT: Mr. Y. Race, Islamic Catering Co., 33 Beauchamp Place, London, SW3 1NY, United Kingdom. Telex: 296436 ISLAM G. Phone: 1-584-4922. (WK 35/TOFAS 0079)

SORGHUM (WEST GERMANY). Quantity: 2,000 MT. Quality: rouge. Packaging: 50-100 kg. bags. Delivery ASAP. Other req: 0.5 kg sample requested. Quote: FOB U.S. coast or CIF port Sudan. Bank ref: Deutsche Bank AG, Hamburg. CONTACT: Mr. Wolfgang Kaden, Meyer & Co., Landwehr 25, D-2000 Hamburg 76, West Germany. Telex: 213051 GERMX D. Phone: (040) 2501088 (WK 35/TOFAS 0047)

WHEAT (SYRIA). Wants 150,000 MT plus/minus 5%. Quality: 100,000 MT soft white milling wheat and 50,000 MT hard wheat, latest crop, specific wgt. 77 kg. per hectoliter, protein on dry matter basis (N X 5.7) should be 10.5% for the soft wheat and 13% for the hard wheat, falling number 250 minimum for the soft wheat and 300 minimum for the hard wheat, moisture 13%, foreign matter - all defects other than wheat 1% maximum, other defects - shruken and broken grain through slot sieve 2 x 10 mm, frosted , scorched, unsound, sprouting grain 4% max, smutty grains - nil, goods shall be free from being infested with live insects, fungal infestation and foreign odor. Bulk packaging. Delivery: November 1984 - 50,000 MT to Lattakia and 100,000 MT to Tartous. Quote: C&F free out Lattakia and Tartous or FOB port of loading (port of loading has to be specified). Other req: bidder has to specify origin, class and grade of wheat, 5% bid bond is required with offer. Bank ref: Commercial Bank of Syria, Branch No. 4, Damascas. CONTACT: Director General, Gen. Est. For Cer. Proc. & Trade, P.O. Box 4106, Damascas, Syria. Telex: 411027 or 411391 SY. Cable: HOBOOB, DAMASCAS. Phone: 211021, 213201. (WK 35/TOFAS 0087)

WHEAT (UNITED KINGDOM). Quantity: 200,000 MT. Quality: best - standard. Packaging: bulk. Delivery ASAP. Quote: C&F, Middle East. Bank ref: Barclays, Cheadle/Stoke On Trent. CONTACT Mr. R. Perry, C.P. Supplies, 252 Uppoxeter Rd, Longton/Stoke On Trent, United Kingdom. Telex: 36250 AB:CHACOM STOKE. Phone: 0782330694. (WK 35/TOFAS 0077)

WHEAT (WEST GERMANY). Quantity: 50,000 MT. Quality: U.S. white Grade 2. Packaging: bulk Delivery: starting Jan. 1985. Other req: telex reply requested Quote: FOB U.S. coast. Bank ref: Sparkasse Hanauerland, D-7597 Rheinau. CONTACT: Mr. Joachim Staufer, Stawex, D-7597 Rheinau, West Germany. Telex: 857528 DIWI D. Phone: (0201) 774033. (WK 35/TOFAS 0048)

YELLOW CORN (WEST GERMANY). Wants 80,000 MT. Quality: U.S. Grade No. 3. Packaging: in bulk. Delivery ASAP. Other req: telex response requested. Quote: 70,000 MT C&F Amman, Jordan, and 10,000 MT C&F Alexandria, Egypt. Bank ref: Barclays Bank, London. CONTACT: Mr. Gerhardt Heumann, Corry Meat Limited, Eschersheimer Landstrasse 47, D-6000 Frankfurt/Main 1. West Germany. Telex: 413923 CORRY D. Phone: (069) 550018. (WK 35/TOFAS 0046)

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MARKET DEVELOPMENT ACTIVITIES

AGRO-OHIO "84" SEPTEMBER 11-12, 1984

The exposition is sponsored by the Ohio Department of Development's International Trade Division, The Mid-America Council on Economic Development, the Ohio Department of Agriculture, and the Toledo Chamber of Commerce.

Approximately 285 exhibits will display virtually every agricultural medium. This includes commodities, equipment items, packing and food processes, prototypes of farming, dairy and livestock production, and technical processes such as embryo transfers and artificial insemination of superior genetic strains.

Toledo, site of the exposition, is a domestic and international shipping center and one of the world's largest bulk ports. The city is also served by six of the largest U.S. railroads.

A complete package of information on specific exhibitions, schedules of events, hotel reservations, special tours of area agri-businesses, and registration procedures is available at the address below:

Ohio Department of Agriculture
Attention: Dean H. Conklin,
65 S. Front Street
Columbus, Ohio 43215
Phone: (614) 466-4104

TENTH ALL JAPAN SWINE SHOW OCTOBER 25 - 29, 1984

The Tenth All Japan Swine Show is scheduled for October 25 - 29, 1984. The show site is a wide river bank in Maebashi City, Gunma Prefecture, about one and a half hours by car or express train from Toyko.

Application for booths must be received by the National Swine Association, Attention Mr. Hideyo Koharu, Rakunoh Kaikan Bldg., 1-37-20Y Yoyogi, Shibuya-ku, Toyko 151, by Septmebr 20. Booth dimensions will be 2.7 meters wide and 3.6 meters long and will be covered by a tent with partitions. Cost is 180,000 yen/booth with reduction to 170,000 yen/booth for two to four booths by one leasee or 150,000 yen/booth for five or more booths. All booths will be furnished with table, chairs, name sign and electric plug for 50 cycle and 100 volts. Plugs for higher voltage can also be arranged.

Foreign participants are requested to refrain from bringing live swine due to quarantine difficulties.

PACIFIC NORTHWEST WORLD TRADE EXPO OCTOBER 2 - 4, 1984

America's Pacific Northwest--the states of Washington, Oregon, Idaho, Montana and Alaska cordially invite you to visit the World Trade Exposition in Tacoma, Washington, October 2 - 4, 1984. Leading exporters and business investment specialists from around the world will be represented. Major national and regional officials are participating and business leaders have acclaimed the event as a unique opportunity to discover America's newest frontier for international commerce. Service and manufacturing sectors operating on an international oil production and exploration, food processing, aerospace, transportation, construction, forest products and agribusiness will display their products and discuss opportunities to increase trade.

For more information contact:

Mr. Jack Easum, President
P.O.Box 28428
Spokane, Washington 99229-9428 USA
(509) 838-6600

GENOA INTERFOOD SHOW, NOVEMBER 14 - 20, 1984

The Interfood Show (food products for catering) is held in conjunction with Technhotel (technologies and products for hotels, communities, catering) and BIBE (international exhibition of wine, spirits and other beverages). The three specialized shows will occupy 155,000 square meters. Last year, this show attracted over 150,000 visitors from around the world.

Catering and food products, e.g. frozen, processed and other prepared foods, will be exhibited in one large section. Show is aimed at attracting institutional trade, hotel and restaurant managers and their suppliers.

For further information contact:

American Consulate General
Box M, APO New York 09794
John Davenport, Agricultural Officer

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FOREIGN AGRICULTURAL SERVICE COMMODITY SPECIALISTS

In an effort to provide our subscribers with more comprehensive information, we have included a listing of several divisions of the Foreign Agricultural Service. If you have a commodity-specific question concerning a marketing or analytical related problem, please contact the specific Commodity and Marketing Programs division for assistance. If you are concerned about trade issues, such as product acceptance in a country or a trade policy related question, please contact the appropriate division in International Trade Policy.

COMMODITY AND MARKETING PROGRAMS

DIVISION	ROOM NO.	TELEPHONE
		AREA CODE (202)
Dairy, Livestock and Poultry Division	6616-S	447-8031
Grain and Feed Division	5603-S	447-4168
Horticultural and Tropical Products Division	6603-S	447-6590
Oilseeds and Products Division	5646-S	447-7037
Tobacco, Cotton and Seeds Division	5932-S	382-9516
Forest Products Staff	4554-S	382-8138

INTERNATIONAL TRADE POLICY

Trade Policy Planning and Analysis Division	5530-S	382-1312
Inter-America and Western Europe Division	5506-S	382-1338
Asia, Africa and Eastern Europe Division	5548-S	382-1289

FISCAL 1985 EXPORT PROGRAMS SCHEDULE FOR USDA/FAS SPONSORED EVENTS

ACTIVITIES	LOCATION	DATES
*Saudi Food '85	Riyadh, Saudi Arabia	February 10-14
*I.F.E.	London, England	February 25-March 1
*FOODEX	Harumi Pier, Toyko, Japan	March 11 - 15
EXPOCOMER	Panama	March
David International Livestock Show	Panama	March
Bonanza Livestock Show	Costa Rica	March
National Livestock Show	Guatamela	April/May
*EXPICA (Central American Livestock Show)	Guatemala	April
*NASDA Exhibition	Kansas City, Missouri	April 22-24
EXPICA	El Salvador	April/May
KOR-FOOD	Seoul, Korea	June
Agent Show	Sendai, Japan	July
Agent Show	Takamatsu, Japan	August
Campo Ayala Livestock Show	Costa Rica	August
Agent Show	Kagoshima, Japan	September
*ROKA Wine and Delicatessen Show	Utrecht, Netherlands	September
FAS Solo	Lagos, Nigeria	September
*ANUGA	West Germany	October 1985 (FY86)
International Trade Fair	Pakistan	To Be Announced
Lahore Livestock Show	Pakistan	To Be Announced
Attache Product Display	Saudi Arabia	To Be Announced
Health Food Show	Saudi Arabia	To Be Announced
FAS Solo	Manchester, England	To Be Announced
ESTIO Livestock Show	Brazil	To Be Announced
*VERONA	Italy	To Be Announced
National Livestock Show	Mexico	To Be Announced

*International Exhibit

This is the proposed FAS schedule of export promotiom events for 1985. Corrections will be published in the first issue of Export Briefs every month. Full details on participation will be published throughout the year.

NOTE: The DETROP International Show which was scheduled in May has been cancelled.

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Washington, D.C. 20250